

# COPPER DEVELOPMENT ASSOCIATION INC. DUES SCHEDULE

(as adopted on 12/07/2022)

As provided in Article IX of the By-Laws of Copper Development Association Inc. (the Association), dues shall be collected from its members to defray the known and anticipated expenses of the Association. This Dues Schedule specifies how the dues shall be allocated, assessed, and collected.

- 1. <u>Allocation of Dues Among Member Companies and Supplemental Funding.</u> For each class of member itemized herein, an allocation of dues is hereby established. In general, and with some exceptions specified herein, dues paid directly by a member of a member class shall be that proportion of the total dues paid by all members of that member class.
- 2. <u>Member Class.</u> For the purposes of dues assessment and assignment of associated benefits, members shall be grouped into member classes based on their role in the copper and copper alloy value chain. This includes the following member classes:
  - a. Fabricator Member
    - i. Definition: any company that fabricates or manufactures copper or copper alloy semi-fabricated products (semis) in any form other than wire rod, magnet wire, or mechanical or electrical wire and cable, such as: billet, cake, sheet, strip, plate, foil, rod, bar, tube, fittings, extrusions, forgings, ingots, castings, either through hot-metal work, re-roll, redraw, or other methods that change the physical form of the incoming copper or copper alloy raw material. For the purposes of dues assessment, fabrication/manufacturing as defined above must occur within the US or Canada.
    - ii. Fabricator Production: the rolling three-year average through the previous year ending June 30 of the total metal weight of copper and copper alloy semis fabricated, sold and shipped at all member facilities within the US and Canada, plus the rolling three-year average for the same period of the total metal weight of copper and copper alloy semis fabricated at all member facilities outside the US and Canada but sold into the US or Canada.
  - b. Wire Mill Member
    - i. Definition: any company that fabricates or manufactures copper or copper alloy wire rod, magnet wire, mechanical wire and cable or electrical wire & cable products through any process that converts copper raw material(s) such as: cathode, concentrate, scrap, wire rod, or powder into a semifinished or finished wire or cable product.
    - ii. Wire Mill Production: the rolling three-year average through the previous year ending June 30 of the total revenue from the sale of copper and copper alloy wire and cable products fabricated/manufactured within the US and Canada plus the rolling three-year average for the same period of the total revenue of copper and copper alloy wire and cable products produced anywhere outside of the US and Canada, but sold into the US or Canada.
  - c. ICA Producer Member



i. Definition: any company that produces copper cathode for commerce or for captive use in producing wire rod for commerce, through mining, refining, and smelting from a majority input of ore or concentrate in North America, or enters such products into commerce in North America that is a member of the International Copper Association, Inc.

#### d. Non-ICA Producer Member

i. Definition: any company that produces copper cathode for commerce or for captive use in producing wire rod for commerce, through mining, refining, and smelting from a majority input of ore or concentrate in North America, or enters such products into commerce in North America but is not a member of the International Copper Association, Inc.

### e. Secondary Refiner Member

- i. Definition: any company that smelts or refines secondary materials (not ore or concentrate from primary mining) including pre- and post-consumer scrap to produce for commerce refined copper products except wire rod, such as: blister, ingot, anode, and cathode.
- ii. Secondary Refiner Production: the rolling three-year average through the previous year ending June 30 of the total metal weight of refined copper products smelted/refined, sold, and shipped from secondary materials within the US and Canada plus the rolling three-year average for the same period of the total revenue of refined copper products produced anywhere outside of the US and Canada but sold into the US or Canada.

#### f. Associate Member

- Definition: any company that fabricates, manufactures, produces, distributes, or sells (i) products used in copper systems; (ii) products used in the fabrication of copper systems; (iii) manufactured products using copper or copper alloys.
- ii. Associate Member Production: the rolling three-year average through the previous year ending June 30 of the total revenue from the sale of products in the categories in paragraph f(i) fabricated, manufactured, or sold for use within the US or Canada.

#### g. Affiliate Member

- i. *Definition:* any company that provides products and services related to the interests of the Association, its members, and the copper industry that does not fit into the definitions of any other member class.
- ii. Affiliate Member Production: the rolling three-year average through the previous year ending June 30 of the total revenue from the sale of services related to the interests of the Association, its member, and the copper industry.

## 3. Member Tier:

- a. To create dues equity, all fabricator, wire mill, secondary refiner, associate and affiliate members and/or their subsidiaries shall be grouped into member tiers based on their member class and the size of their overall production in either pounds of copper/copper alloys produced, manufactured, fabricated, sold, and shipped, or revenue in US Dollars. These tiers are as shown in Table DS-1.
- b. Member Tiers are used to establish Tier Rates shown as a percentage of the Tier 1 (largest) Fabricator Member Dues Level (Tier 1 being 100%).
- c. Member Tiers shall be assessed annually based on the three-year rolling average of Production figures defined above through the previous year ending June 30.



- d. For Base dues all members with more than one subsidiary that is participating in one or more subscription areas will be tiered based on the total shipments/revenues of the parent company including all subsidiaries.
- e. For Subscription dues, members that choose to participate in any subscription area as a parent company with benefits to all subsidiaries will be tiered based on the total shipments/revenues of the parent company for all subsidiaries with shipments/revenues that are materially relevant to the subscription area. For subsidiaries of member companies that choose to participate in a subscription area as a sole subsidiary, tiering will be established based on the shipments of that subsidiary only. Multiple subsidiaries of the same parent company can choose to participate with each being tiered based on their individual shipments/revenues.

#### 4. Base Dues:

- a. Includes anticipated spending on activities, projects, and programs that are reasonably applicable across the broad base of membership regardless of member class. This includes such things as staff SG&A; other administrative costs essential to the operation of the Association as a whole; market data and intelligence reporting not associated with a product area for which a member subscription area has been established or for combined annual or other shipment(s)-based reporting; health, environment, and safety activities that address member facilities as manufacturers or are broad based across multiple copper product areas; technical and market support services on multi-product inquiries or standards action, UNS registrar support and others.
- b. Base dues shall be assessed to all non-Producer members at the Tier Rates shown in Table DS-1 according to each individual member's assigned Member Tier such that the total dues for the base each year meets or exceeds the annual base budget approved by the CDA Board of Directors in the annual operating budget.
- c. Base dues shall not be assessed to ICA Producer members, which already support CDA base functions through ICA membership.
- d. Base dues shall be assessed to non-ICA Producer members as an annual fee as shown in Table DS-2.
- e. Base dues are adjusted annually based upon the annual operating budget approved by the CDA Board of Directors.

## 5. Subscription Dues:

- a. CDA programs outside of those included in the Base Dues program areas will be operated under discrete voluntary Subscription Areas (which includes, for example Product and/or Program Councils), each with specific scopes and governed by a member council, task group or other member structure as appropriate.
- b. Participation in these Subscription Areas is voluntary with participation open to only those member companies that indicate their desire to participate and through assessment of specific Subscription Dues for each Subscription Area.
- c. Subscription Area Dues shall be assessed to all participating non-Producer Subscription Area members at the Tier Rate indicated by each individual member's assigned Member Tier such that the total dues for the Subscription Areas each year meets or exceeds the annual Subscription Area budget recommended by the Subscription area membership and approved by the CDA Board of Directors in the annual operating budget.



- d. Current Subscription Areas include:
  - i. Energy and Electrical Systems
  - ii. Government Affairs
  - iii. Alloy Rod, Bar and Sections
  - iv. Scrap and Recycling
  - v. Flat Products
  - vi. Tube and Fittings
  - vii. Sustainability and ESG
- e. Producer Members with vertically integrated fabrication operations shall be assessed at the higher of the two scenarios below.
  - i. The Tier Rate shown in Table DS-1 based on the total production of all Producer-owned fabrication sites in either pounds of copper/copper alloy semis products manufactured, fabricated, sold, and shipped in North America, or revenue in US Dollars, excluding captive wire rod production made from a majority of internally sourced cathode or scrap.
  - ii. The sum total of the Producer Base Dues and Producer Subscription Dues per Table DS-2.
- f. ICA Producer Members are eligible to participate in any/all subscription areas with voting and governance benefits and shall be assessed annual subscription area dues at a flat rate of at least that shown in Table DS-2 per subscription area joined.
- g. Non-ICA Producer members are eligible to participate in any/all subscription areas with voting and governance benefits and shall be assessed annual subscription area dues at a flat rate of at least that shown in Table DS-2 per subscription area joined.
- h. Subscription area dues are adjusted annually based upon the annual operating budget approved by the CDA Board of Directors.
- A member's total Subscription Area Dues equals the sum total of the Subscription Area Dues for all Subscription Areas in which they are a participating member.
- 6. <u>Total Dues:</u> A member's Total Dues annually will be the sum total of their Base Dues plus the sum total of their Subscription Dues for all Subscription Areas in which they are a participating member.
- 7. Dues Computation and Assessment:
  - a. Dues shall be computed and assessed by CDA Finance & Administration from confidential information provided to it by members of the Association.
  - b. Dues shall be assessed annually, invoiced quarterly. Members may choose to be invoiced annually or bi-annually at their discretion and through communication and agreement with CDA Finance & Administration.
  - c. Members that join the Association, or a Subscription Area mid-year shall be assessed on a pro-rated basis for one-half of the year.



Table DS-1: Fabricator, Wire Mill, Secondary Refiner, Associate, and Affiliate Member
Dues Structure

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Member Class	Production (lbs. or revenue in	Tier	Tier Rate
	USD)	Level	(Dues rate
			as % of Tier
			1 Fabricator
			Dues)
	Total metal weight (lbs.)		
Fabricator &	300,000,001 and greater	1	100%
Secondary Refiner			
	275,000,00 to 300,000,000	2	95%
	250,000,001 to 275,000,000	3	90%
	225,000,001 to 250,000,000	4	85%
	200,000,001 to 225,000,001	5	80%
	175,000,001 to 200,000,000	6	70%
	145,000,001 to 175,000,000	7	60%
	115,000,001 to 175,000,000	8	45%
	85,000,001 to 115,000,000	9	30%
	50,000,001 to 85,000,000	10	15%
	25,000,001 to 50,000,000	11	10%
	10,000,001 to 25,000,000	12	7.5%
	0 to 10,000,000	13	2.5%
			2.070
	Revenue (\$)		
Wire Mill	3,000,000,001 and greater	1	20%
	2,000,000,001 to 3,000,000,000	2	15%
	1,000,000,001 to 2,000,000,000	3	10%
	750,000,001 to 1,000,00,000	4	7.5%
	500,000,001 to 7,000,000,000	5	5%
	0 to 500,000,000	6	2.5%
	0 10 500,000,000	0	2.3%
Associate & Affiliate	Revenue (\$)		
Associate & Allillate	5,000,001 and greater	1	10%
	1,000,001 to 5,000,000	2	7.5%
	500,001 to 1,000,000	3	5%
		4	2.5%
	0 to 500,000	4	2.5%

Table DS-2: Producer Dues Structure

		Base	Subscription
Producer	ICA Member	-	\$25,000*
	Non-ICA Member	\$50,000	\$25,000*

<sup>\*</sup>Optional assessment required to receive certain CDA governance benefits (e.g., Board eligibility).

<u>Note on ICA Funding:</u> projects of the Association submitted to ICA that are in close alignment with the ICA Strategic Plan will be eligible for ICA supplemental funding, as may be determined by ICA in accordance with its By-Laws.